

**Symbiosis Institute of Business Management, Bengaluru**  
**Master of Business Administration**  
**Programme Structure 2024-26**

1.	<b>OBJECTIVE</b>	To mould and groom future business leaders by providing them with: <ul style="list-style-type: none"> <li>• World-class academic environment</li> <li>• Top-class faculty</li> <li>• Dynamic and contemporary course content that is constantly benchmarked against the course contents of top-rated institutes</li> <li>• Appropriate levels of industry interface and social sensitization</li> </ul>			
2.	<b>DURATION (IN MONTHS)</b>	24 (Full Time)			
3.	<b>INTAKE</b>	210			
4.	<b>RESERVATION</b>	<b>I. Within the sanctioned intake</b>	<b>a) SC (In Percentage)</b>	<b>b) ST (In Percentage)</b>	<b>c) Differently abled (In Percentage)</b>
			15	7.5	3
		<b>II. Over and above the sanctioned intake</b>	<b>a) Kashmiri Migrants (In Seats)</b>	<b>b) International Students (In Percentage)</b>	
			2	20	
5.	<b>ELIGIBILITY</b>	Graduate from any recognised University/ Institution of National Importance with a minimum of 50% marks or equivalent grade (45% marks or equivalent grade for Scheduled Caste / Scheduled Tribes).			
6.	<b>SELECTION PROCEDURE</b>	Symbiosis National Aptitude Test Score, Group Exercise and Personal Interaction.			
7.	<b>MEDIUM OF INSTRUCTION</b>	English			
8.	<b>PROGRAMME PATTERN</b>	Semester			
9.	<b>COURSE &amp; SPECIALISATION</b>	As per Annexure A			
		<b>List of Specializations Offered (Choose any one)</b> <ol style="list-style-type: none"> <li>1. Marketing</li> <li>2. Human Resource Management</li> <li>3. Finance</li> <li>4. Operations Management</li> </ol>			
10.	<b>FEE</b>		<b>Academic Fee p.a</b>	<b>Institute Deposit</b>	<b>Total</b>
	<b>Indian Students (Amount in INR)</b>		992000	20000	1012000
	<b>International Students</b>	<b>NRI/ PIO/ OCI Category (Amount in US\$)</b>	19000	275	19275

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		<b>Foreign National Category (Amount in US\$)</b>	2600	275	2875
<b>11. ASSESSMENT</b>		The courses will have 60% Continuous Assessment and 40% Term End [University] examination however, some courses (not more than 30% of the total programme credits) may have 100% Continuous Assessment.			
<b>12. STANDARD OF PASSING</b>		The assessment of the student for each examination is done, based on relative performance. Maximum Grade Point (GP) is 10 corresponding to O (Outstanding). For all courses, a student is required to pass both internal and external examination separately with a minimum Grade Point of 4 corresponding to Grade P. Students securing less than 40% absolute marks in each head of passing will be declared FAIL. The University awards a degree to the student who has achieved a minimum CGPA of 4 out of maximum of 10 CGPA for the programme.			
<b>13. AWARD OF DEGREE</b>		Master of Business Administration will be awarded at the end of semester 4 examination by taking into consideration the performance of all semester examinations after obtaining minimum CGPA of 4 out of maximum of 10 CGPA.			

**14. CLASSIFICATION OF CREDITS**

Semester	Generic Core	Generic Elective	Specialisation Core	Specialisation Elective	Open Elective	Mandatory Non-Credit Course/s	Non-Letter Grade Audit Course/s	Total
<b>Common</b>								
1	29	0	0	0	0	0	As per the student's choice	29
2	26	0	0	0	0	2		26
3	10	4	18	0	0	0		32
4	5	8	0	0	0	0		13
<b>Total</b>	<b>70</b>	<b>12</b>	<b>18</b>	<b>0</b>	<b>0</b>	<b>0</b>		<b>100</b>

The revised programme structure supersedes the previously approved programme structure dated 25/08/2024 for the programme.

This Programme Structure is aligned with the norms laid down by the University and is approved by the Academic Council.  
 Hereafter changes (if any) which conform to the policy on "Curriculum Development and Review" would be permissible, subject to revision of the Programme Structure, following the specified processes.

Director - Academics

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**Annexure A**

Catalog Course Code	Course Code	Course Title	Specialisation	Credit	Continu-ous Assess-ment	Term End Examina-tion	Total Marks
<b>Semester : 1</b>							
<b>Generic Core Courses</b>							
T2217	0208410101	Business Statistics		3	90	60	150
T2116	0208410102	Marketing Management		3	90	60	150
T2186	0208410103	Operations Management		3	90	60	150
T2279	0208410104	Organizational Behaviour		3	90	60	150
T6076	0208410105	Microeconomics		3	90	60	150
T2778	0208410106	Basics of Financial Management		2	60	40	100
T2003	0208410107	Financial Accounting		2	60	40	100
T2449	0208410108	Concepts and Applications in Sustainability		2	60	40	100
T3637	0208410109	Mathematics Foundation		2	100	0	100
T2239	0208410110	Business Communication		2	100	0	100
T2387	0208410111	Global Business Environment		2	100	0	100
T3151	0208410112	Technology in Business		2	100	0	100
<b>Total</b>				<b>29</b>	<b>1030</b>	<b>420</b>	<b>1450</b>
<b>Semester : 2</b>							
<b>Generic Core Courses</b>							
T2280	0208410201	Human Resource Management		3	90	60	150
T2615	0208410202	Marketing Strategy		3	90	60	150
T2569	0208410203	Strategic Management		3	90	60	150
T6073	0208410204	Macroeconomics		3	90	60	150
T2227	0208410205	Business Analytics		2	100	0	100
T2236	0208410206	Corporate Governance and Ethics		2	60	40	100
T2006	0208410207	Cost Accounting		2	60	40	100
T2034	0208410208	Financial Management		2	60	40	100
T1140	0208410209	Legal Aspects of Business		2	60	40	100
T2220	0208410210	Operations Research		2	60	40	100
T2225	0208410211	Research Methodology		2	60	40	100
TH4788	0208410212	Health and Wellness Module I		0	0	0	Mandatory Non-Credit Course
TH4789	0208410213	Health and Wellness Module II		0	0	0	Mandatory Non-Credit Course
<b>Total</b>				<b>26</b>	<b>820</b>	<b>480</b>	<b>1300</b>
<b>Semester : 3</b>							

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<b>Generic Core Courses</b>							
T2810	0208410301	Project		10	500	0	500
<b>Total</b>				<b>10</b>	<b>500</b>	<b>0</b>	<b>500</b>
<b>Generic Elective Course Group (Choose any two courses)</b>							
T2748	0208410302	Theory of Constraints		2	100	0	100
T3010	0208410303	Essentials of Internet and Web Technologies		2	100	0	100
T2055	0208410304	Behavioral Finance		2	100	0	100
T2132	0208410305	Pricing		2	100	0	100
T2294	0208410306	Conflict and Negotiation		2	100	0	100
T2127	0208410307	Integrated Marketing Communication		2	100	0	100
T6003	0208410308	Indian Kaleidoscope-Culture and Communication		2	100	0	100
T2150	0208410309	Marketing of Financial Services		2	100	0	100
T2153	0208410310	International Marketing		2	100	0	100
T2051	0208410311	Financial Modeling		2	100	0	100
T3532	0208410312	Machine learning		2	100	0	100
T2047	0208410313	Mergers and Acquisitions		2	100	0	100
T2353	0208410314	Entrepreneurship		2	100	0	100
T2607	0208410315	Venture and Private Equity Funding		2	100	0	100
TM2052	0208410316	Sustainable Finance and Responsible Investment		2	100	0	100
<b>Total Required Credits</b>				<b>4</b>	<b>200</b>	<b>0</b>	<b>200</b>
<b>Specialisation Core Courses : Marketing</b>							
T2119	0208410317	Consumer Behaviour and Insights	Marketing	3	90	60	150
T2146	0208410318	Retail Management	Marketing	3	90	60	150
T2131	0208410319	Brand Management and Communications	Marketing	3	90	60	150
T2135	0208410320	Sales and Distribution Management	Marketing	3	90	60	150
T2746	0208410321	Business Analytics for Marketing	Marketing	3	90	60	150
T2742	0208410322	Digital Marketing	Marketing	3	90	60	150
<b>Total</b>				<b>18</b>	<b>540</b>	<b>360</b>	<b>900</b>
<b>Specialisation Core Courses : Human Resource Management</b>							

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T2750	0208410323	Compensation and Reward Management	Human Resource Management	3	90	60	150
T2751	0208410324	Competency Based Management and Performance Management Systems	Human Resource Management	3	90	60	150
T2287	0208410325	Employment Related Laws	Human Resource Management	3	90	60	150
T2752	0208410326	HR Scorecard and Analytics	Human Resource Management	3	90	60	150
T2269	0208410327	Organizational Development and Change	Human Resource Management	3	90	60	150
T2758	0208410328	Talent Acquisition and Retention	Human Resource Management	3	90	60	150
<b>Total</b>				<b>18</b>	<b>540</b>	<b>360</b>	<b>900</b>
<b>Specialisation Core Courses : Finance</b>							
T2012	0208410329	Commercial Banking	Finance	3	90	60	150
T2046	0208410330	Corporate Valuation	Finance	3	90	60	150
T2005	0208410331	Financial Statement Analysis	Finance	3	90	60	150
T2044	0208410332	Security Analysis and Portfolio Management	Finance	3	90	60	150
T2990	0208410333	Stochastic Processes for Finance	Finance	3	90	60	150
T2014	0208410334	Derivative Markets	Finance	3	90	60	150
<b>Total</b>				<b>18</b>	<b>540</b>	<b>360</b>	<b>900</b>
<b>Specialisation Core Courses : Operations Management</b>							
T2618	0208410335	Project Management	Operations Management	3	90	60	150
T2792	0208410336	Purchasing and Material Management	Operations Management	3	90	60	150
T2167	0208410337	Supply Chain Management	Operations Management	3	90	60	150
T2191	0208410338	World Class Manufacturing	Operations Management	3	90	60	150
T2188	0208410339	Advanced Service Operations Management	Operations Management	3	90	60	150
T2795	0208410340	Supply Chain Analytics	Operations Management	3	90	60	150
<b>Total</b>				<b>18</b>	<b>540</b>	<b>360</b>	<b>900</b>
<b>Semester : 4</b>							
<b>Generic Core Courses</b>							

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Catalog Course Code	Course Code	Course Title	Specialisation	Credit	Continuous Assessment	Term End Examination	Total Marks
T2622	0208410401	Business Simulation		2	100	0	100
T2703	0208410402	Dissertation		3	150	0	150
<b>Total</b>				<b>5</b>	<b>250</b>	<b>0</b>	<b>250</b>
<b>Generic Elective Course Group (Choose any four courses)</b>							
T2059	0208410404	Advanced Corporate Finance		2	60	40	100
F0002	0208410405	Flexi-Credit Course		2	100	0	100
T2056	0208410406	Financial Risk Management		2	60	40	100
F0002	0208410407	Flexi-Credit Course		2	100	0	100
T2121	0208410408	Customer Relationship Management		2	60	40	100
T2152	0208410409	Business to Business Marketing		2	60	40	100
T2143	0208410410	Services Marketing		2	60	40	100
T2291	0208410411	International Human Resource Management		2	60	40	100
T2290	0208410412	Leadership and Capacity Building		2	60	40	100
T2284	0208410413	Learning and Development		2	60	40	100
T2019	0208410414	Fixed Income Markets		2	60	40	100
T3658	0208410415	Introduction to FinTech		2	60	40	100
T2073	0208410416	International Finance		2	60	40	100
T2222	0208410417	Advanced Operations Research		2	60	40	100
T2617	0208410418	Product Design		2	60	40	100
T2828	0208410419	Six Sigma		2	60	40	100
T2245	0208410420	Creativity and Innovation		2	60	40	100
<b>Total Required Credits</b>				<b>8</b>	<b>320</b>	<b>80</b>	<b>400</b>

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Semester	Continuous Assessment	Term End Examination	Total Credits	Total Marks
Semester 1	8	21	29	1450
Semester 2	2	24	26	1300
Semester 3	14	18	32	1600
Semester 4	5	8	13	650
<b>Total</b>	<b>29</b>	<b>71</b>	<b>100</b>	<b>5000</b>