# PLACEMENT REPORT





Management Education with a Quantitative Difference

2022

#### **OVERVIEW**

SIBM Bengaluru has set a mark for itself in the corporate world, since its establishment in 2008, by providing budding future leaders capable of matching industry standards and exceeding expectations. The curriculum, live project opportunities, continual engagement with market leaders and many more factors coalesce to form a productive environment that helps in inculcating the managerial spirit in our students.

We at SIBM Bengaluru take immense pride and gratitude upon presenting you the Interim Placement Report for the MBA batch of 2020-22. Despite the odds of the pandemic, the institute's solid student-driven culture, organised academic rigour, and robust corporate engagement strategy has secured the students' success, gaining them exceptional opportunities across top corporations. Over 500 students participated in the Campus Recruitment Programme 2022, including firms from diverse industries such as automobile, banking, financial services, consulting, FMCG/FMCD, healthcare and pharmaceuticals, information technology enabled services and manufacturing.

This year's season was launched by engaging with more than 200 companies to participate in various activities such as leadership talks, seminars, and workshops. SIBM Bengaluru had a breakthrough year in terms of Final Placements, with regular recruiters like CRISIL, Credit Suisse, Dell Technologies, Deloitte and JPMorgan Chase & Co. maintaining their tradition of recruiting a significant number of students for their coveted Leadership and Management Training programmes.

We express our immense gratitude to our recruiters for their faith in the talent pool of SIBM Bengaluru. A landmark year in the history of our institution witnessed new associations with premium organisations like Bain & Company, Firstsource, Hitachi Vantara, Kantar, McKinsey & Company, Nilkamal Ltd, Onmobile, Team Lease, TresVista, Wells Fargo etc., to name a few. This is a testament to all the hard work that has gone in and shows the competitive culture and zeal that SIBM Bengaluru has cultivated. We strive for this form of excellence and will continue to do so in the coming years.

We hosted notable industry experts from - McKinsey & Company - Senior Knowledge Expert & Global Lead (MSC) (COC), Myntra - Vice President Marketing, Britannia - Chief Supply Chain Officer, Ernst & Young - Vice President Markets, among others, for guest sessions on their respective sectors and the interactions helped students gain new perspective and learnings which they took forward positively.

#### MESSAGE FROM

# THE DIRECTOR

DR. MADHVI SETHI

SIBM Bengaluru provides management education with a quantitative difference. An integral part of providing this education is to expose our students to innovative and the latest business practices. Our proprietary model of curriculum enhancement "SC-IE-NCE" provides the framework for addressing the academia-industry gap. It takes into account Student Competency (SC) and Industry Expectations (IE) leading to New Curriculum Enhancement & development (NCE).

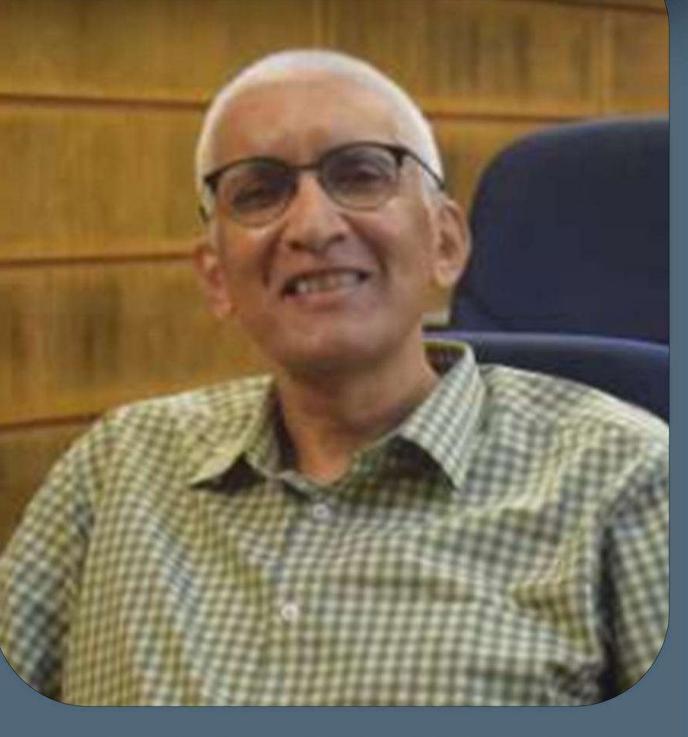
Corporate relations and corporate engagement form the core around which we build the desired student competencies by constantly enhancing our curriculum to bridge and map the industry needs. We make sure that our students develop professional business acumen through well-crafted experiential learning modules and industry dialogues. We strive towards inculcating Sustainability, Ethics, Analytics and Technology (SEAT) in all our programmes so that an SIBM Bengaluru graduate is a versatile manager and a true global citizen.

#### THE PLACEMENTS HEAD

"The pandemic has fast-tracked changing paradigms in the business world and has made it imperative for progressive business schools, such as ours, to create and inculcate these values in our students. The aim of our program is to produce individuals with the right mix of knowledge, innovative minds and effective communicators.

The Placement Committee of our Institute places the highest importance to enabling its students to take up successful and fulfilling careers at the end of their two years of study. In addition, the Committee also places students in summer internships, which is an interim time stop of the above objectives, at the completion of the halfway stage of their studies.

If you, the reader of this is looking for the best business talent and a well-rounded and level headed individual, SIBM-Bengaluru is one of the best choices that can meet your human resource objectives.



MR.V.RAVI KUMAR

# CORPORATE ENGAGEMENT



## CURRICULUM HIGHLIGHTS

Sales and Distribution Management, Business Analytics Marketing for Marketing, Brand Management and Communication, Digital Marketing, Marketing of Financial Services, 115 Services Marketing, Consumer Behaviour and Insights

World Class Manufacturing, Supply Chain Management and **Operations** Analytics, Total Quality Management, Project Management, **Advanced Service Operations Management** 

Derivative Markets, Security Analysis and Portfolio Management, Commercial Banking, Advanced International Finance, **Finance** Financial Modelling, Financial Statement Analysis, Fixed Income Markets, Mergers and Acquisition

> **Employment Related Laws, International Human Resource** Management, Learning & Development, Talent Acquisition, Compensation & Reward Management, HR Scorecard & Analytics, Organizational Development & Change

Digital Transformation, Data Warehousing and Business Intelligence, Mathematical Models for Data Sciences, E-commerce, Human Resource Analytics, Marketing Analytics, Operations Analytics and Business Forecasting

Financial Markets, Computational Finance, Fintech, **Empirical Asset Pricing, Financial Management,** Econometrics, Mergers & Acquisitions, Microeconomics, Financial Risk Management, Securities Analysis

48

80

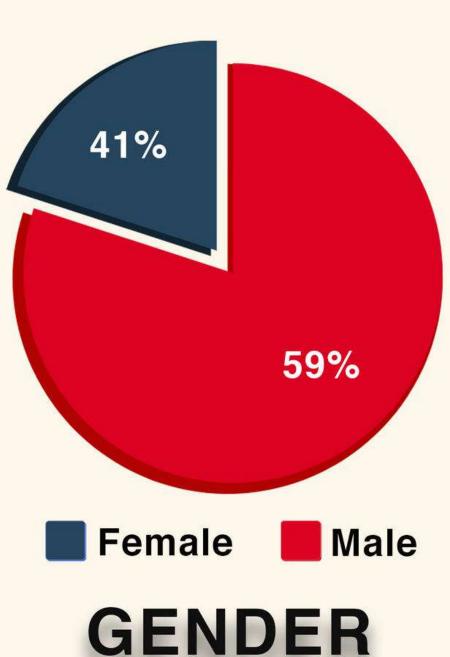
Human Resources

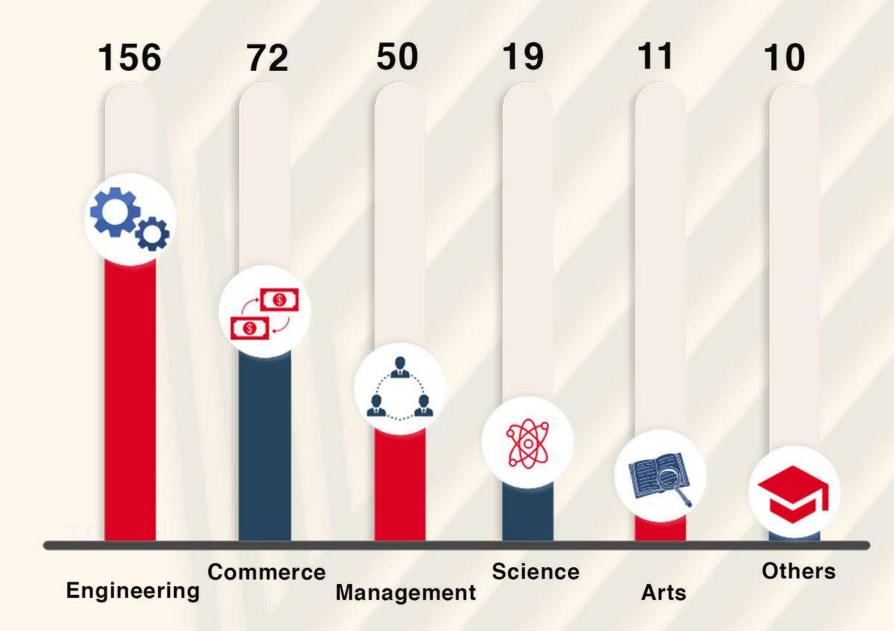
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**Business Analytics** 

Quantitative **Finance** 

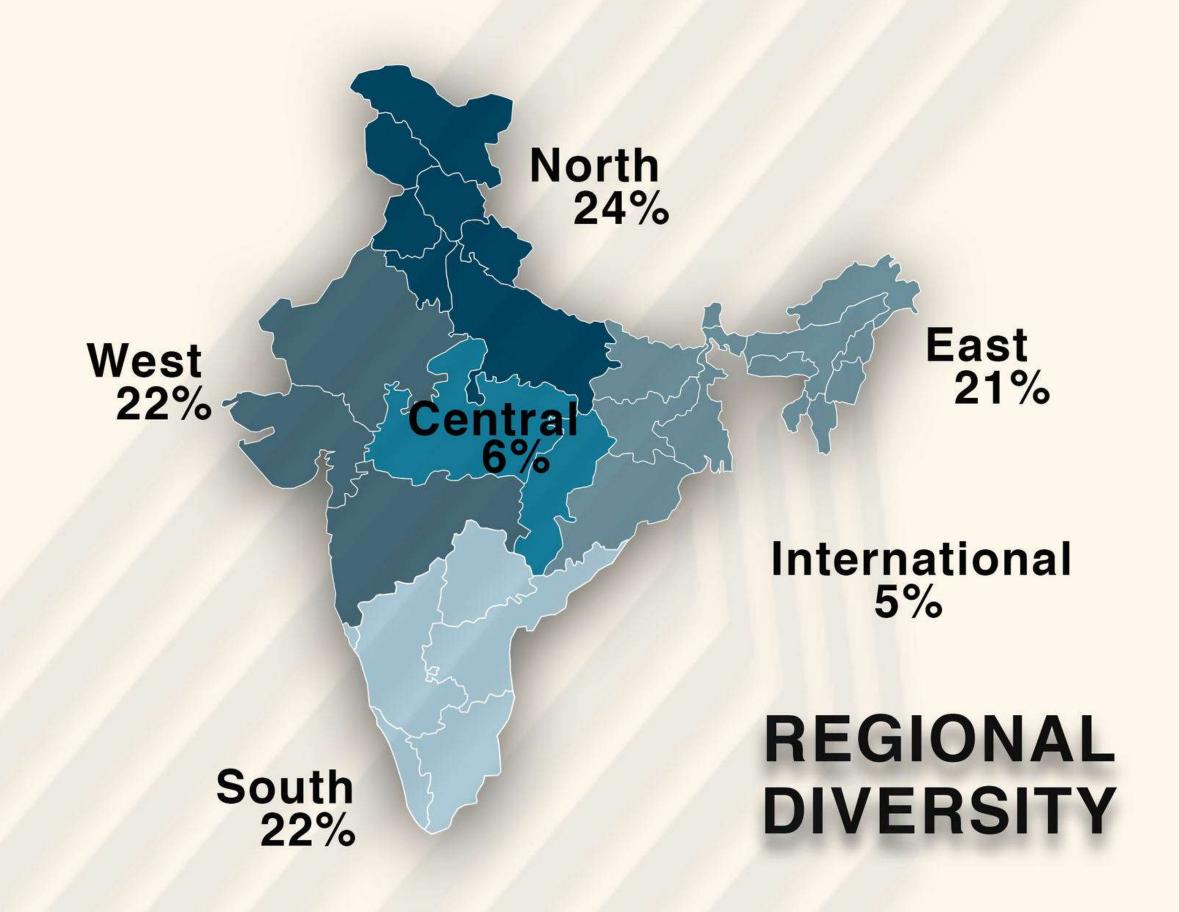
## BATCH COMPOSITION





#### GENDER DIVERSITY

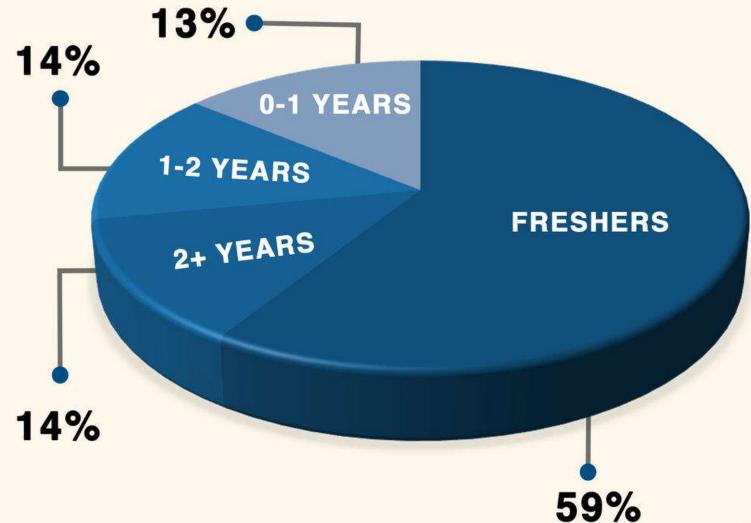
#### **EDUCATIONAL** BACKGROUND



#### NOTABLE ENGAGEMENTS



#### WORK EXPERIENCE



## SECTOR WISE COMPANIES

MANUFACTURING

PHARMACEUTICAL & HEALTHCARE

1%

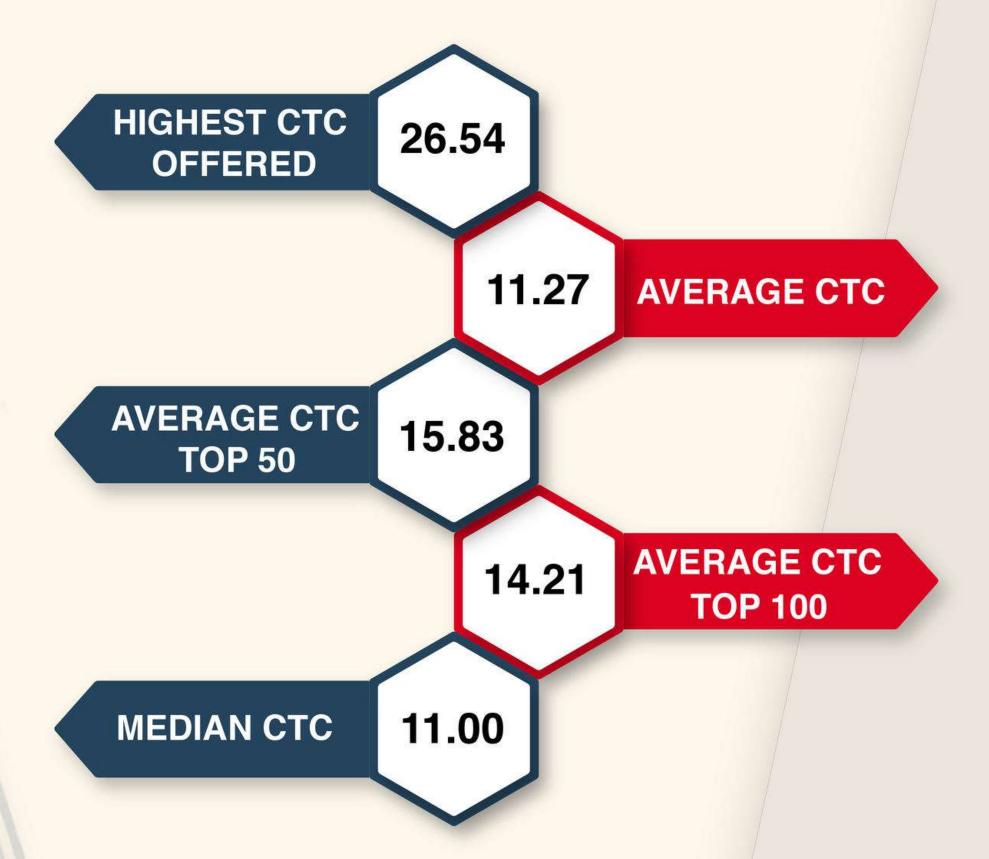
#### FINAL PLACEMENT HIGHLIGHTS

Marketing- In the marketing domain, the profiles offered were Area Sales Manager, Territory Sales Manager, Branding, Business Development, Digital Marketing, Market Research and Market Analyst by various brands like AB Inbev, Accenture, Capgemini, Deloitte, DHL Express, Genpact, HCL Technologies, Infosys, ITC Limited, MTR Foods Private Limited, Reliance Retail, Thoucentric and Whatfix.

#### **Average CTC Marketing - 11.66 LPA**

Finance- This year, we saw an overwhelming response from companies like Credit Suisse, CRISIL, Dell Technologies, Deloitte, ICICI Bank, J.P. Morgan Chase & Co, KPMG, Lowe's India, McKinsey & Company, Morgan Stanley, PwC, Wells Fargo, Wipro and many more, who offered various roles ranging from Financial Analyst, Credit Analyst - Risk Management, Hedge Fund Accounting, Wealth Asset Management and Research Science Analyst and Fund Services.

#### **Average CTC Finance - 10.79 LPA**



Operations- We witnessed a spectacular placement season for operations, wherein companies like AB InBev, Accenture, Capgemini, Deloitte, HDFC Life, Hexaware Technologies, Hitachi Vantara, IBM India, McKinsey & Company Tally Solutions, Thoucentric and Wipro offered profiles as Quality Analyst, Management Trainee in the areas of Strategy Planning & Operations, Supply Chain Management and Warehouse Management.

Average CTC Operations - 10.89LPA

## FINAL PLACEMENT HIGHLIGHTS

Business Analytics- The batch of Business Analytics saw an overwhelming placement season with IT Giants like Accenture, Capgemini, Genpact, Happiest Minds, IBM India and other key recruiters like Aakash Institute, Deloitte, KPMG, Loantap, SBI Mutual Fund Tally Solutions and Thoucentric. The roles provided were Business Intelligence Analyst, Data Analyst, Marketing Analyst, Business Consultant and Digital Process Automation.

#### **Average CTC Business Analytics - 12.43 LPA**

Quantitative Finance- The passing batch witnessed an exceptional response from companies like Credit Suisse, CRISIL, Dell Technologies, HCL Technologies, ICICI Bank, J.P. Morgan Chase & Co, Morgan Stanley, Tata AIG, Thoucentric, TresVista and many more. Various roles were offered in domains like Credit Risk Analysis, Enterprise Finance Function, Finance Business Unit and financial Support Analytics.

#### Average CTC Quantitative Finance - 11.28 LPA

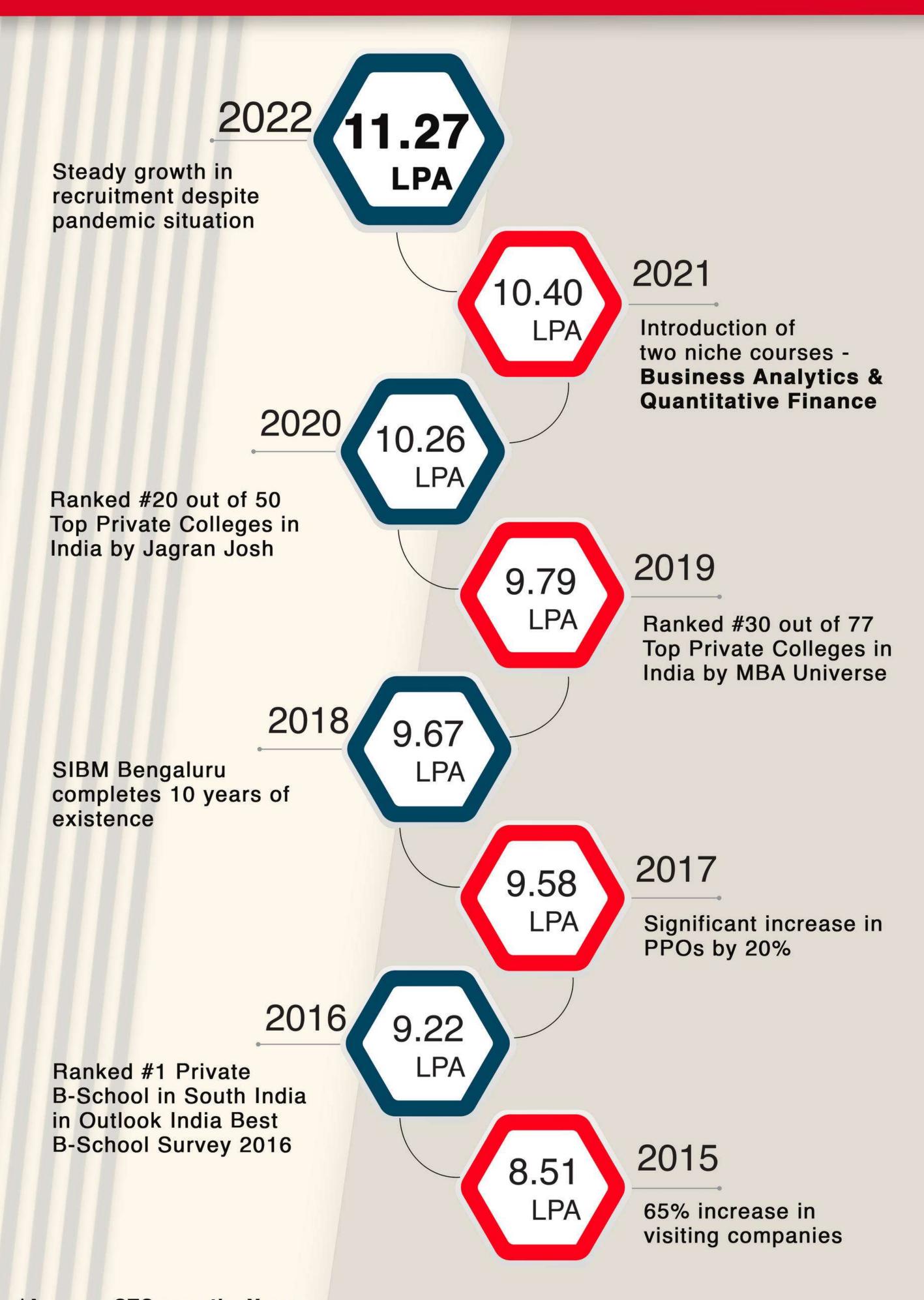
Human Resources- A variety of roles were offered to the students of Human resources in Talent Acquisition, Organisation Transformation, Learning & Development, Training Management and Compensation & Benefits from Companies like D.E Shaw, Deloitte, Firstsource, Infosys, Publicis Sapient, Reliance Retail, Whatfix and WNS Global.

#### **Average CTC Human Resources - 10.71 LPA**



Pre vs Post MBA Increment in CTC

# PLACEMENT STATISTICS



<sup>\*</sup>Average CTC over the Years

# Recruiters at a Glance FINAL PLACEMENTS

**AB InBev** 

Accenture

**Aspect Ratio** 

Arcelor Mittal Nippon Steel

**Bain & Company** 

**BYJU'S** 

Capgemini

Citibank

ClearTax

Crisil

**Dell Technologies** 

**Deloitte** 

**Deloitte India** 

D. E. Shaw Group

**DHL Express** 

**Federal Bank** 

**Firstsource** 

Games 24x7

Gartner

**HCL Technologies** 

**HealthAsyst** 

**Hero MotoCorp** 

**HDFC** Life

Hexaware Technologies

Hitachi Vantara

**IBM** India

**ICICI Bank** 

Indegene

Infosys

**ITC Limited** 

JPMorgan Chase

Kantar

Kaseya

KPMG Global Services

LoanTap

Lowe's India

Magicbricks

Maruti Suzuki India Ltd

McKinsey & Company

Michael Page

**MTR Foods** 

Niva Bupa

NSE

**Onmobile** 

**Publicis Sapient** 

**PwC** 

Reliance Retail

SBI Mutual Fund

**Tally Solutions** 

**Tata AIG** 

**Tata Motors** 

**Team Lease** 

**Thoucentric** 

**TresVista** 

TVS Motor Company

**Wells Fargo** 

Whatfix

Wipro

**WNS Global** 

**ZS Associates** 

#### SUMMER PLACEMENT HIGHLIGHTS

**Finance-** Interns from the institute have been given great opportunities by reputed organisations such as **Credit Suisse**, **CRISIL**, **Dell Technologies**, **JPMorgan Chase & Co.** and **Morgan Stanley**. Product Control, Group Finance, Chief Risk & Compliance Officer and Corporate Analyst were among the commendable profiles offered to the pupils.

Marketing- We saw a tremendous growth in terms of new engagements and profiles offered this year. Brands like Capgemini, Deloitte USI, ITC Limited, MTR Foods Private Limited and Tally Solutions offered engaging roles like Area Sales Manager, Market Research Analyst, Digital Transformation and Trade & Marketing.



Operations- In the Operations domain, companies like BigBasket, Capgemini, DHL Express, IBM India and Mckinsey & Company offered notable roles and profiles, namely, Project Management, Quality Analyst and Supply Chain Analyst.

Human Resources- Companies like Deloitte, Expedia Group, Legato Health, Schneider Electric and Tradeshala extended roles for their front-end Human Capital Consultant, Recruitment Consulting and Talent Acquisition & Management.

**Business Analytics** – The batch of Business Analytics saw an overwhelming placement season with IT Giants like **BigBasket**, **McKinsey & Company** and **Stonemill India** The roles provided were Market Research Analyst, Business Development and Business Analyst.

Quantitative Finance - The passing batch witnessed an exceptional response from companies like Bank of Baroda, Credit Suisse, CRISIL, Dell Technologies, J.P. Morgan Chase & Co, Morgan Stanley and Reserve Bank of India and many more. Various roles were offered in domains like Research Analysis, Product Control, Group Finance and Credit Risk.

# Recruiters at a Glance SUMMER INTERNSHIPS

Aditya Birla Fashion and Retail Ltd (ABFRL)

**Agarwal Estates** 

**Agile Capital Services** 

**AIM India** 

**Anbac Advisors** 

**AppTweak** 

**Astral Pipes** 

**Bank of Baroda** 

**BigBasket** 

**Canon India** 

Capgemini

**Credit Suisse** 

CRISIL

Daimler

**Dell Technologies** 

**Deloitte** 

**DHL Express** 

**Digital Marveled** 

**Expedia Group** 

**Finlatics** 

HeliTaxii

IDBI Federal Life Insurance

**Insplore Consultants** 

**ITC Limited** 

**Jio Creative Labs** 

JPMorgan Chase & Co.

Kennametal India

**Kohler Power** 

Legato Health

Matrix 3D

**McKinsey & Company** 

Meraki VR

**Michael Page** 

**Mobcast Innovations** 

Morgan Stanley

**MTR Foods** 

Reserve Bank of India

StoneMill India

Schneider Electric

**Titan** 

**Tally Solutions** 

**Tradeshala** 



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